

GARRATT'S LIMITED

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Australian Stock Exchange
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Via ASX Online

ANNOUNCEMENT

MANDARIN & CHINA BUSINESS COURSES

On 12 May 2005, Garratt's Limited announced that Academies Australasia Pty Limited had entered into a long-term, exclusive, agreement with Beijing Normal University (Zhuhai) (BNUZ) whereby Supreme Business College, part of the Academies Australasia Group, would be offering courses in Mandarin and in business with China where the curriculum and assessments would be endorsed by BNUZ. Faculty would be from BNUZ too.

The announcement of 12 May also included the endorsement of the Education Office of the Consulate-General of the People's Republic of China in Sydney.

Beijing Normal University is a leading teaching university in the People's Republic of China. It is renowned for its excellence in Chinese Language and ranked amongst the top universities in the People's Republic of China.

The first of these courses, for a Certificate in Mandarin, commences on 1 May 2006. Details of that course and the Diploma of Trade (China) are attached to this announcement.

Christopher Campbell
Group Managing Director



**ARE YOU INTERESTED IN DOING
BUSINESS IN CHINA?**

**DO YOU WANT TO
STUDY MANDARIN?**

Then you must consider these courses offered by
Supreme Business College:

CERTIFICATE IN MANDARIN

(14-week fast track learning course.
No prior knowledge of Mandarin required.)

DIPLOMA OF TRADE (CHINA)

(4 terms of approximately 20 weeks each.)

With a good knowledge of the language and how to go about doing what you want to do, you can be quietly confident and no longer dependent upon translators, middlemen and agents.



These are specially designed courses conducted by leading, highly qualified Chinese professional native speakers contracted by Supreme Business College, from **Beijing Normal University, Zhuhai Campus (BNUZ)**.

Curriculum and assessments are prepared and endorsed by BNUZ. Established in 1902, Beijing Normal University is the earliest teacher-training university in China. It is the leading teaching university, renowned for its excellence in Chinese language and ranked amongst the top universities in China.

These are serious courses that cover a lot of ground. China has a long and interesting history. China has a large population and is developing and growing at a rapid rate. There is no doubt about the importance of being able to converse in Mandarin – the most widely spoken form of Chinese and the official language of China.

The courses are part-time and conducted in the Sydney CBD.

**Application deadline for Mandarin course:
Thursday 20 April 2006***

(* Deadline for Diploma course to be advised in August 2006)

Enrolment form may be downloaded from
http://www.aca.nsw.edu.au/index.asp?doc=home_china_business_mandarin
Completed form to be faxed to 02 9232 3355 or 9221 5628

Certificate in Mandarin

This fast track learning course has been designed and successfully implemented by Beijing Normal University to introduce students with no background in Mandarin to the fundamentals of basic communication patterns and common Chinese expressions. At the end of the course, students should be able to use correct grammatical sentences in general conversation, as well as read and write simple articles. The aim of this course is to enable students to communicate with Chinese speakers, whether for social, business or professional reasons. Upon completion of this course, students should be at Hanyu Shuiping Kaoshi (HSK) Basic Level C standard [HSK is an international language proficiency test for non-native Chinese speakers].

Content:

- Phonetics and pronunciation
- Exercises in listening, speaking, reading and writing

Delivery:

- Face-to-face teaching, including role-play
- Specially designed text books (provided)

Duration:

- 15 hours a week for 14 weeks.
- Monday, Tuesday, Wednesday and Friday 6pm to 9pm.
Saturday 10am to 1pm

Course Date and Location:

- First course: Monday 1 May 2006 to Friday 4 August 2006
- Location: Level 4, Imperial Arcade, 83-85 Castlereagh Street, Sydney

Cost:

- Enrolment Fee: \$300. Tuition Fee: \$4,200 (\$300 per week, or \$20 per hour)

**Going to the Beijing Olympics in 2008
or the Shanghai World Expo in 2010?
Attending this course will make your visit easier
and much more interesting!**

Diploma of Trade (China)

Whether or not foreigners succeed in China is largely determined by how they enter the market. This course is specially designed for businesspersons, government officials, academics, students and others who wish to have a good understanding of the issues relevant to doing business in China – or even to go on to a Bachelor Degree in China. The main focus of this course is the uniqueness of China's background and development, with emphasis on the opportunities and challenges faced by foreign investors and businesspersons. Successful completion of this course counts 60 credits towards the 160-credit BNUZ 4-year Bachelor Degree.

Prerequisites:

- Year 12 (or equivalent) plus fluency in Mandarin or successful completion of Supreme Business College's Certificate in Mandarin

Content:

- Chinese history, culture, economic and political structures. Basic writing and understanding of business documents. Establishing relationships, banqueting and negotiation. Business with government and commercial organisations. Pitfalls to avoid. Reading and listening to Chinese news.

Delivery:

- Face-to-face teaching
- Conducted in Mandarin

Duration:

- 15 hours a week for 4 terms of 20 weeks each (80 weeks)
- Monday, Tuesday, Wednesday and Friday 6pm to 9pm.
Saturday 10am to 1pm

Course Date and Location:

- First term commences Monday 20 November 2006
- Location: Level 4, Imperial Arcade, 83-85 Castlereagh Street Sydney

Cost:

- Enrolment Fee: \$300. Tuition Fee: \$6,000 per term (\$300 per week, or \$20 per hour)